



Weekly Leader Board



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

November 9, 2014

Diamond Producers (\$50,000 & Above)

| | | | |
|-------------------------|-------------------------------|-----------|----|
| Ahlbum, Jon | The Ahlbum Group | \$103,360 | 23 |
| Borosak, William J. Jr. | Secure Future Financial Group | \$51,851 | 11 |

Platinum Producers (\$30,000 - \$50,000)

| | | | |
|------------------------|---------------------------------|----------|----|
| Hatton, Catherine E. | Long Island Insurance Solutions | \$41,278 | 26 |
| Shackelford, Edward L. | The Assurance Group, Inc. | \$30,387 | 10 |

Gold Producers (\$10,000 - \$30,000)

| | | | |
|----------------------------------|---|----------|----|
| Barta, Devin M. | | \$29,810 | 6 |
| Lemar, Mike | Sunshine State Agency | \$25,221 | 15 |
| Ahlbum, Tim | | \$21,519 | 3 |
| Wroblewski, Robert M. | SOS Insurance Group | \$21,315 | 8 |
| Maisonet, Joseph | Maisonet Insurance Agency | \$19,745 | 4 |
| Sachs, Kerry | Secure Retirement Solutions, Inc. | \$19,098 | 4 |
| Clark, John W. | Senior Solutions Insurance Agency | \$19,041 | 15 |
| American Eagle Consultants, Inc. | | \$16,340 | 8 |
| Mednick, Scott E. | Professional Insurance Systems of Florida | \$15,996 | 9 |
| Sweeney, Paul | Quality First Insurance Agency, Inc. | \$15,326 | 8 |
| LePage, Kenneth L. Jr. | LePage Insurance Agency | \$14,764 | 5 |
| McGeoy, Jacob M. | Secure Benefits Alliance | \$14,560 | 8 |
| Stevens, Ray | Stevens & Associates Insurance Agency, Inc. | \$13,075 | 3 |
| Schwartz, Scott J. | Insurance Protection Services | \$12,100 | 1 |
| Abbatiello, Vincent | Mainstay Retirement Solutions | \$10,500 | 2 |
| Benefit Plans of America, Inc. | | \$10,500 | 2 |

Silver Producers (\$5,000 - \$10,000)

| | | | |
|--|--|---------|---|
| Schroeder, Shawn T. | Jack Schroeder & Associates, Inc. | \$9,564 | 6 |
| Sheldon, Paul T. | Paul Sheldon Insurance & Benefits Planning | \$8,460 | 1 |
| Schuler, James F. | Consumer Group Services, Inc. | \$7,968 | 2 |
| Concklin, Ron | Rosenberg-Concklin, Inc. | \$7,823 | 8 |
| Iglesias, Rafael A. | Iglesias Insurance Agency | \$6,924 | 1 |
| Greenberg, Joshua K. | | \$6,835 | 2 |
| Chacon, Cesar | | \$6,648 | 4 |
| Senior Services of North America, Inc. | | \$6,204 | 3 |
| Baacke, Brian W. | Baacke Insurance Agency | \$6,192 | 2 |
| Hirsch, Susan J. | | \$5,542 | 5 |
| Carran, John Steven | | \$5,462 | 2 |
| Burke, April L. | | \$5,376 | 1 |
| Finken, Mark E. | | \$5,028 | 4 |



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Bronze Producers (\$2,500 - \$5,000)

| | | | |
|---|------------------------------------|---------|---|
| Stamper, John W. | Choice Plus Benefits | \$4,895 | 1 |
| Stiffler, Harold | Stiffler Insurance Agency | \$4,848 | 2 |
| Victorson Associates, Inc. | | \$4,664 | 2 |
| Your Health Insurance Agency, Inc. | | \$4,600 | 3 |
| Futurity First Insurance Group, Inc. | | \$4,596 | 1 |
| Enns, Henry | | \$4,524 | 2 |
| Nelson, Clinton R. | MA Plan Services | \$4,440 | 2 |
| Donato, Anthony L. | Donato Insurance Agency | \$4,391 | 1 |
| Hoyek, Tony N. | Hoyek Insurance Agency | \$4,308 | 1 |
| Brenner, Robert I. | Brenner Insurance Agency | \$4,306 | 1 |
| Heller, Mark | Heller Insurance Agency | \$4,152 | 1 |
| Luss, Kevin A. | Luss Insurance Agency | \$3,900 | 1 |
| Pollier, Robert L. Jr. | Senior Management Services | \$3,900 | 1 |
| Maisto, Stephen | Senior Health Solutions | \$3,840 | 2 |
| Centerstone Insurance & Financial Svcs. | | \$3,832 | 3 |
| Jacobson, Sandy A. | Jacobson Insurance Agency | \$3,816 | 2 |
| Graham, Christopher N., CLU | Graham Financial Group, Inc. | \$3,792 | 1 |
| Gelbwaks, Peter S. | Gelbwaks Executive Marketing Corp. | \$3,715 | 2 |
| Blakely, Mark A. | Blakely Insurance Agency | \$3,708 | 1 |
| General Agency Ins. Development Svc. | | \$3,576 | 1 |
| Mikolajcik, Lawrence V. | Mikolajcik Insurance Agency | \$3,540 | 1 |
| Ehrlich, Carl F. | Ehrlich Insurance Agency | \$3,528 | 1 |
| Schurr, Samuel M. | Schurr Insurance Agency | \$3,276 | 1 |
| Raimondi, Gerard | Raimondi Insurance Agency | \$3,240 | 1 |
| Sakharoff, Richard D. | Security Benefits Group, Inc. | \$3,228 | 1 |
| White, Raymond K. | White Insurance Agency | \$3,192 | 1 |
| Daley, Michael A. | Daley Insurance Agency | \$3,096 | 1 |
| Safe Path Benefits, Inc. | | \$3,062 | 1 |
| Peltz, Arnold | | \$3,059 | 1 |
| Kuhtz, Steven | | \$3,047 | 1 |
| Cholak, Paul M. | Cholak Insurance Agency | \$3,024 | 1 |
| Zion, Joseph S. | Zion Insurance Agency | \$3,024 | 1 |
| Daniels, David K. | David K. Daniels & Associates | \$2,892 | 1 |
| Morris, Alan | | \$2,844 | 1 |
| Natelson, Gerald B. | Natelson Insurance Agency | \$2,844 | 1 |
| Merit Insurance Services, Inc. | | \$2,784 | 3 |
| Contemporary Employee Plans, Inc. | | \$2,700 | 1 |
| Dover, Kevin | Dover Insurance Agency | \$2,676 | 1 |
| Shah, Bhupendra | Shah Insurance Agency | \$2,652 | 1 |
| Schwartz, Richard S. | Insurance Center of S. Florida | \$2,616 | 2 |
| Bowes, Richard | Bowes Insurance Agency | \$2,592 | 1 |
| France, Allen R. | France Insurance Agency | \$2,503 | 1 |



Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

November 9, 2014

Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)

| | | | |
|-------------------|----------|-------------|----------|
| Payant, Thomas A. | \$17,105 | Ahlbum, Jon | \$16,008 |
| Vickers, Jordan | \$16,188 | Ahlbum, Tim | \$15,675 |

Gold Producers (\$10,000 - \$15,000)

| | | | |
|------------------|----------|--------------------|----------|
| Holzman, Robert | \$12,588 | Schwartz, Scott J. | \$12,100 |
| Valdes, Jorge A. | \$12,396 | Sachs, Kerry | \$11,454 |

Silver Producers (\$5,000 - \$10,000)

| | | | |
|----------------------|---------|-------------------------|---------|
| Robbins, Philip L. | \$8,688 | Patterson, Adam D. | \$7,044 |
| Sellis, Antonia L. | \$8,568 | Borosak, William J. Jr. | \$6,924 |
| Sheldon, Paul T. | \$8,460 | Iglesias, Rafael A. | \$6,924 |
| Cochran, John T. | \$8,292 | Tantillo, Robert V. | \$6,352 |
| Malooley, Michele A. | \$8,207 | Rudd, Henry | \$6,324 |
| Bono, Peter F. | \$8,045 | Gumora, Helene | \$6,060 |
| Potts, Krista L. | \$8,016 | Strohm, Mark C. | \$5,968 |
| Watson, Paul | \$7,416 | Slowik, John R. | \$5,568 |
| Edwards, Jackson, IV | \$7,392 | Abadjian, Pierre | \$5,160 |

Bronze Producers (\$2,500 - \$5,000)

| | | | |
|---------------------------|---------|--------------------------|---------|
| Catron, Edward A. | \$4,896 | Raimondi, Gerard | \$3,240 |
| Stamper, John W. | \$4,895 | Sakharoff, Richard D. | \$3,228 |
| Gold, Matthew | \$4,800 | Baskett, John S. | \$3,192 |
| Ranney, Eugene | \$4,740 | Schoeck, Edward D. | \$3,168 |
| Cornett, Joshua | \$4,644 | Westfall, Edward B. | \$3,155 |
| Kempler, Gary S. | \$4,596 | Sam, Catherine M. | \$3,107 |
| Fuller, Bret A. | \$4,560 | Straus, Arnold Sr. | \$3,105 |
| Donato, Anthony L. | \$4,391 | Daley, Michael A. | \$3,096 |
| Hoyek, Tony N. | \$4,308 | Maisto, Stephen | \$3,072 |
| Brenner, Robert I. | \$4,306 | Helfman, Irwin | \$3,062 |
| Burke, April L. | \$4,212 | Marcos, Mona | \$3,047 |
| Gorden, Renee G. | \$4,188 | Cholak, Paul M. | \$3,024 |
| Heller, Mark | \$4,152 | Longo, Peter J. | \$3,024 |
| Delauter, Kenneth R. Jr. | \$4,151 | Rush, Francine | \$3,024 |
| Polanco, Robyn R. | \$4,116 | Zion, Joseph S. | \$3,024 |
| Pollak, Alan D. | \$4,068 | Stevens, Jason | \$3,011 |
| Palmer, Casey V. | \$3,959 | Weiland, David | \$2,951 |
| Berkowitz, Barnett | \$3,948 | Grady, Roger A. Jr. | \$2,892 |
| Carron, Mitchell A. | \$3,900 | Dipietro, Emilio J. | \$2,844 |
| Lampropoulos, Dan | \$3,900 | Holeve, Bernard B. | \$2,844 |
| Luss, Kevin A. | \$3,900 | Jacobson, Sandy A. | \$2,844 |
| Mavretich, Robert | \$3,900 | Jaffe, Joseph A. | \$2,844 |
| Victorson Associates, Inc | \$3,900 | Maviglia, Raymond C. | \$2,844 |
| Mitchell, John D. | \$3,804 | Neese, Alan P. | \$2,844 |
| Gardner, Grant G. | \$3,792 | Rubin, Edward B. | \$2,844 |
| Aarons, Neill | \$3,768 | Smith, Erica M. | \$2,844 |
| Esteve, Edouard | \$3,732 | Gordon, Aaron | \$2,748 |
| Pekala, David C. | \$3,730 | Rashkin, James A. | \$2,700 |
| Blakely, Mark A. | \$3,708 | Dellinger, William H. II | \$2,687 |
| Mulberg, David B. | \$3,576 | Badessa, Joseph J. | \$2,676 |
| Namm, Rachel | \$3,576 | Kloppe, Jerry | \$2,676 |
| Serr, Jennifer | \$3,564 | Laughlin, James A. | \$2,676 |
| Lander, Stephen C. | \$3,540 | Shoaf, John A. | \$2,676 |
| Ehrlich, Carl F. | \$3,528 | Shah, Bhupendra C. | \$2,652 |
| Hall, James T. | \$3,480 | Keating, Gizella W. | \$2,618 |
| Kahn, Rachel | \$3,480 | Bowes, Richard | \$2,592 |
| Lemar, Fred W. Jr. | \$3,479 | McGeoy, Jacob M. | \$2,532 |
| Rash, Richard S. | \$3,396 | France, Allen R. | \$2,503 |
| Schurr, Samuel M. | \$3,276 | | |